

TOPS

R O C K + S H O P

1 Polk Street
San Juan Bautista, CA 95045
831-623-4441

Wholesale Policies

TOPS A Rock Shop is the northern California distributor for Elegance of Living shell and gemstone products. As such, TOPS offer significant discounts off the MSRP to retailers and designers.

For Designers: discounts off the MSRP apply to individual orders as follows:

Orders between \$1000 and \$4999 – 20%, 60% deposit required on orders
Orders between \$5000 and \$10,000 – 22.5%, 70% deposit required on orders
Orders over \$10,000 – 25%, 70% deposit required on orders

For retailers who carry our line, your discounts are based on your annual sales for the previous 12 months. The discounts are as follows:

Up to \$14,999 – 25% off, 50% deposit required on orders
Total between \$14,999 and \$24,999 – 30%, 55% deposit required on orders
Total between \$25,000 and \$49,999 – 35%, 60% deposit required on orders
Total between \$50,000 and \$74,999 – 40%, 65% deposit required on orders
Total between \$75,000 and \$99,999 – 45%, 70% deposit required on orders
Over \$100,000 – 50%, 75% deposit required on orders

For retailers who contract for over \$100,000 and pre-pay 30%, protected territories are available. Contact me directly on my cell phone at 831-207-7111 for more information.

Prices include customs clearance and duties, but do not include shipping and handling. You will be responsible for shipping and handling. Required deposits vary depending on the discount level as noted above, deposit are non-refundable unless product is damaged.

These are custom orders, we can make unique and one of a kind designs based on your drawings and sketches.

Sample kits are available at costs for \$500. These kits show all the stones and patterns on small tiles and a sample of each size of tile.

Sincerely,

Jan McClintock